

The logo for CJ Corporation features the letters 'CJ' in a bold, black, sans-serif font. To the right of 'CJ' are three overlapping, teardrop-shaped circles: a blue one at the top, an orange one to the right, and a red one at the bottom. To the right of these circles is the word 'CORPORATION' in a smaller, black, sans-serif font.

CJ CORPORATION

INVESTOR RELATIONS

Nov, 2016

Disclaimer

This presentation was made as the dates shown and reflected management views as of these dates. All financial information regarding CJ corp. business results and forward looking statements and beliefs about future events are subject to known risks and uncertainties that may cause actual results to differ from those stated or implied.

The financial information in this document are consolidated earnings results based on K-IFRS. This document is provided for the convenience of investors only, before our external audit on financial results of our headquarter is completed. These statements involve risks and uncertainties, and actual results may differ.

CJ corp. is under no obligation or responsibility to update the information provided in the presentation in correspondence to their respective dates.

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Company Overview



COMPANY OVERVIEW

Vision & Mission

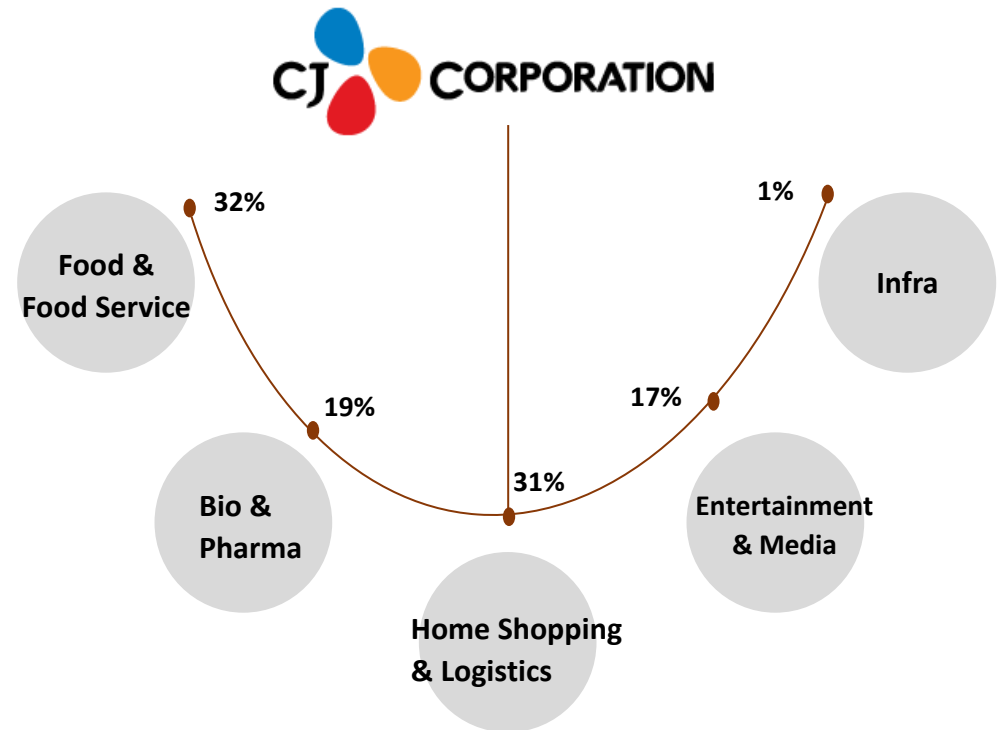
4 Core Business Areas

Vision

Create a New Culture For
Healthy, Happy and
Convenient Lifestyles

Mission

Contribute to the global community by
providing
the best value to our customers with
ONLYONE products and services



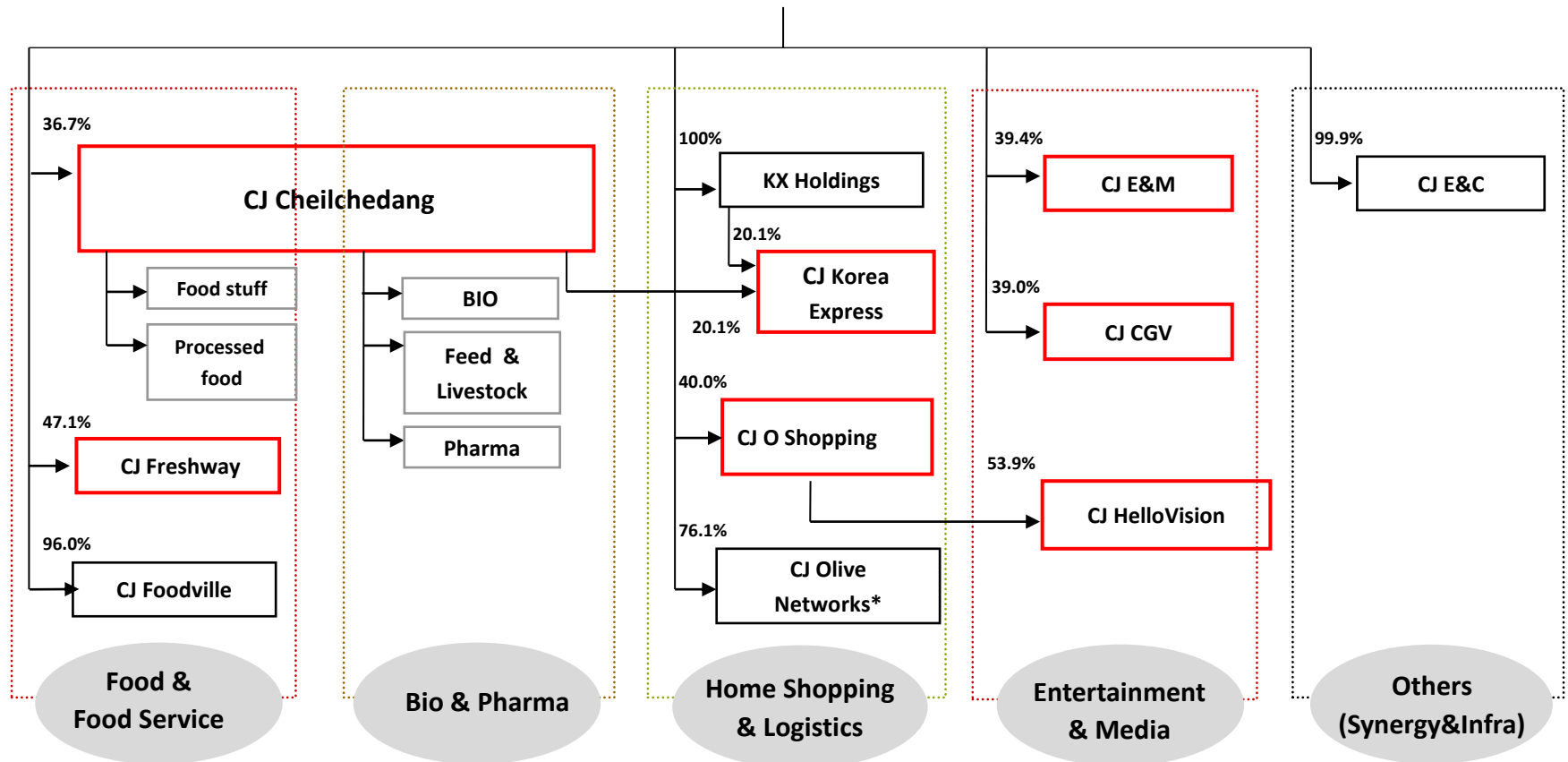
*2015 K-IFRS Consolidated, Revenue Breakdown

COMPANY OVERVIEW



[As of Sep. 30, 2016]

Listed

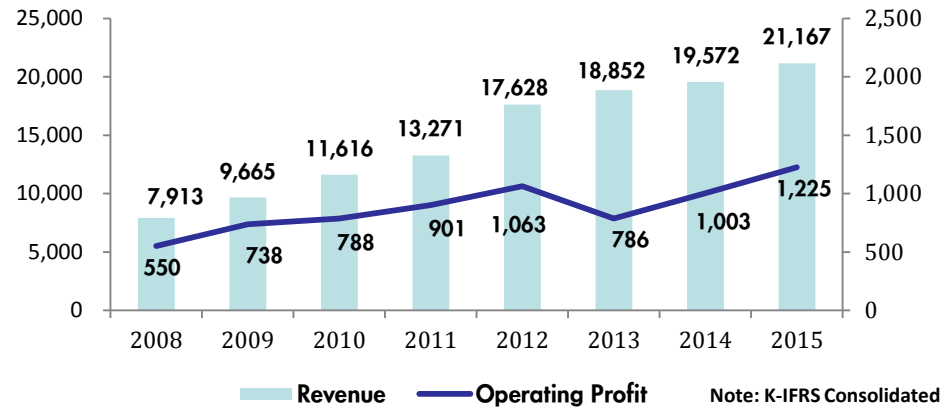


*Note: Common stock basis, CJ OliveYoung and CJ Systems were merged under the name of CJ OliveNetworks.

COMPANY OVERVIEW

Financial Summary

[Unit: W Bn]

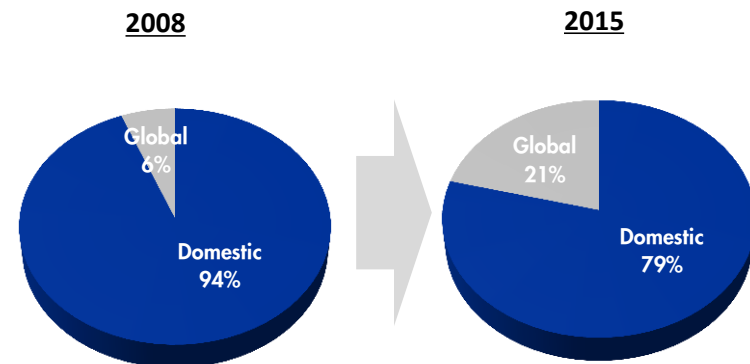


- Since the transition to a holdings company in Sept 2007, CJ Corp has achieved Sales CAGR of 15.1% and operating profit CAGR of 12.1% through adopting “choose and focus” strategy on 4 core business areas
- As of end of 2015, total assets have amounted to KRW 23.6 trillion, up 142% in the last 7 years and the company has recorded a total revenue of KRW 21.2 trillion, a 167% increase in the same period

CJ's Globalization

- Expand global presence of businesses which are already indisputably a domestic leader under the operations of CJ, CJ Korea Express, CJ CGV and more
- Continue to increase global sales proportion which has seen a remarkable growth from 6% in 2008 up to 21% in 2015
- Increase market share already at unwavering global No. 1 of major Bio products, namely lysine and nucleotides

Consolidated Revenue



COMPANY OVERVIEW

Business Overview

- **Strengthen competitiveness and maximize synergies between four core business areas in the group**
- Food & Food Services : Actively pursue global expansion based on the experience as the country's leading producer and service provider**
- Bio & Pharma : Secure global No. 1 position in green bio with outstanding R&D while fortifying presence as one of the leading pharmaceutical companies in the country**
- Home Shopping & Logistics : Provide the largest total logistics services and operate the country's top selling home shopping channel**
- Entertainment & Media: Create and produce contents unlimited to movies, music, drama and performance and operate the country's largest movie theater complex**

[Unit: W Bn, %]

B/S	2014	2015	P/L	2014	2015
Asset	23,039	23,562	Revenue	19,572	21,167
Liability	13,969	13,699	Operating Profit	1,003	1,225
Equity	9,070	9,863	Net Income	509	551
Liability to Equity Ratio	154%	139%	OP Margin	5.1%	5.8%

Note: K-IFRS Consolidated

As of End of 2015	Type	No. of Shares	Stake	Note
Shares	Common	29,133,748		
Outstanding	Preferred	2,260,223		
Treasury	Common	2,971,567	10%	
Shares	Preferred	1,119		
Major Shareholder	Common	12,275,574	42%	

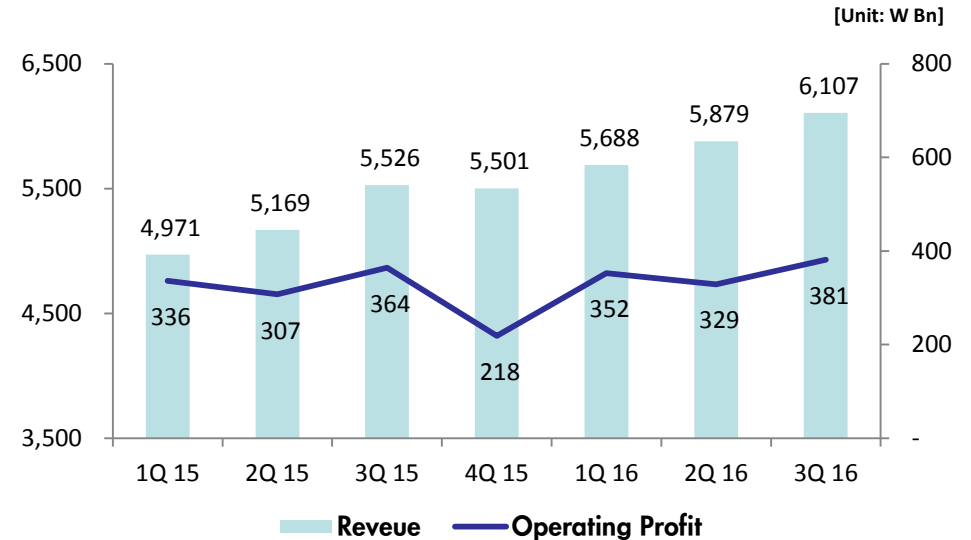
3Q16 Earnings Review



Financial Highlights

[Unit: W Bn]

	1Q 15	2Q 15	3Q 15	4Q 15	1Q 16	2Q 16	3Q 16
Revenue	4,971	5,169	5,526	5,501	5,688	5,879	6,107
Operating Profit	336	307	364	218	352	329	381
(%)	6.8%	5.9%	6.6%	4.0%	6.2%	5.6%	6.2%



- Sales KRW 6,107.3bn (YoY +10.5%), OP KRW 381.2bn (YoY +4.7%)**

- : Growth led by continued growth momentum at CJ CJ and CJ Korea Express
- : OP increased thanks to continued solid growth of CJ CJ's processed Food division and CJ Korea Express's Parcel Delivery & Global division

- enhanced market competitiveness in all four main business areas, which has achieved more stability in diversified portfolio**

- : Driving future growth through globalization - enhancing content producing capability at CJ E&M, setting the cornerstone by acquisition of local company at CJ Korea Express, continuous endeavors in diversifying product portfolio within the Bio business
- : Inter-sub synergies – business portfolio includes F&B, entertainment, and logistics, all of which are synergistic to one another, promoting further growth

3Q 16 Operating Results by business

Revenue (accumulated)

[Unit: W Bn]

	3Q 15	3Q 16	YoY
Food & Food Service	5,091	5,670	11.4%
Bio & Pharma	2,918	3,177	8.9%
Home Shopping & Logistics	4,813	5,632	17.0%
Entertainment & Media	2,629	2,821	7.3%
Others	215	374	73.4%
Total	15,666	17,674	12.8%

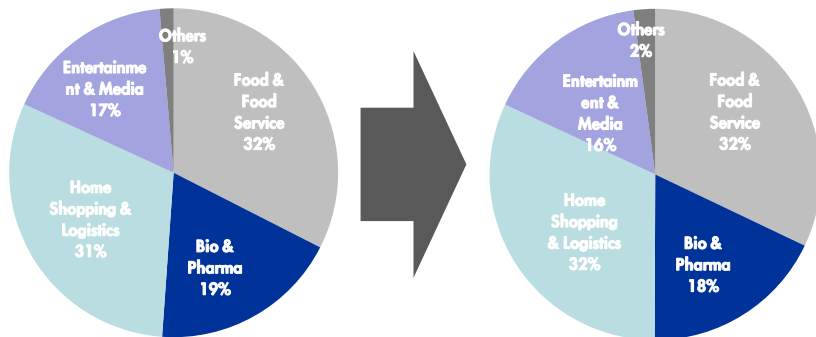
Operating Profit (accumulate)

[Unit: W Bn]

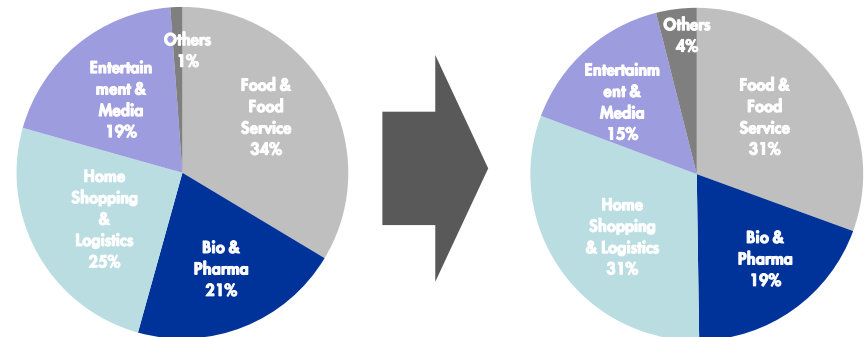
	3Q 15	3Q 16	YoY
Food & Food Service	338	325	-4.1%
Bio & Pharma	209	204	-2.2%
Home Shopping & Logistics	252	329	30.3%
Entertainment & Media	196	163	-16.7%
Others	12	42	254.2%
Total	1,007	1,062	5.5%

Stability of the Business Portfolio

Revenue

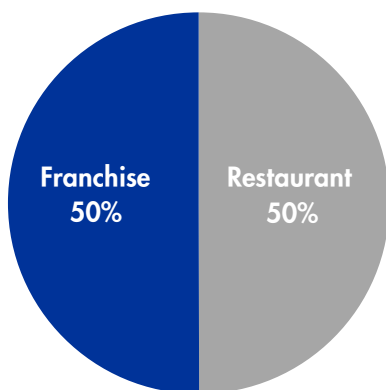


Operating Profit



Unlisted Subsidiary 1 - CJ Foodville

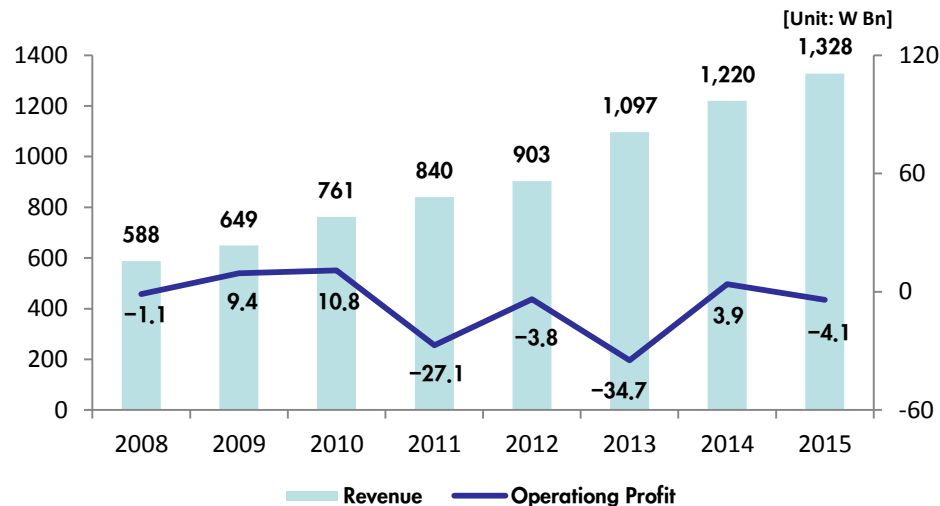
Business Overview



3Q 2016, Sales Portion

- As of end of September 2016, actively pursue global expansion while currently operating 2,299 sites in domestics and 309 sites in overseas including the US, China, the UK and Japan from 15 restaurant and franchise brands
- Promote further growth by constantly creating new brands including the newest "Season's Table"

Financial Highlights



[Unit: W Bn, %]

B/S	2014	2015	P/L	2014	2015
Asset	490.0	552.2	Revenue	1,219.5	1,328.0
Liability	504.5	542.8	Operating Profit	3.9	-4.1
Equity	-14.6	9.4	Net Income	-15.7	-21.8
Liability to Equity Ratio	-	5,774%	OP Margin	0.3%	-0.3%

Note: 2010-2015 in K-IFRS/Consolidated basis, 2008-2009 in K-GAAP/Consolidated basis

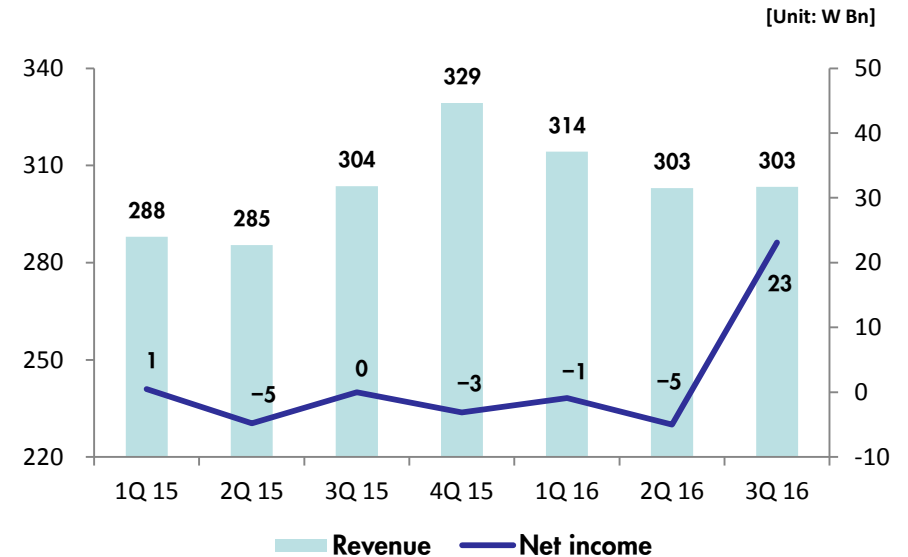
Unlisted Subsidiary 1 - CJ Foodville

Financial Highlights 2

[Unit: W Bn]

	1Q 15	2Q 15	3Q 15	4Q 15	1Q 16	2Q 16	3Q 16
Revenue	288	285	304	329	314	303	303
Net Income	1	-5	0	-3	-1	-5	23
Site(Domestic)	2,067	2,125	2,159	2,170	2,213	2,259	2,299
Direct control	253	266	277	275	284	281	283
Franchise	1,814	1,859	1,882	1,895	1,929	1,978	2,016
Overseas site	221	225	241	265	269	285	309

* K-IFRS Separate

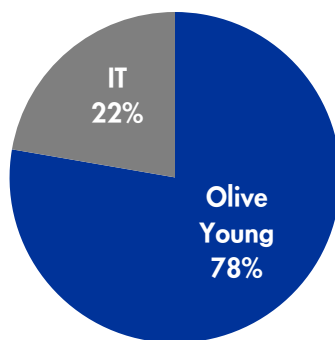


● Sales KRW 303.4bn (YoY -0.1%), NI KRW 23.1bn (turnaround)

- : The number of **Twosome Place** stores (from 674 at the end of Sep. 2015 to 763) and the **'Seasons' Table'** stores (from 28 to 44) increased
- : Net income increased due to gain from disposal of wedding banquet division.
- : Secured a growth driver from continued growth momentum of key brands and a series of launches of new brand

Unlisted Subsidiary 2 - CJ Olive Networks

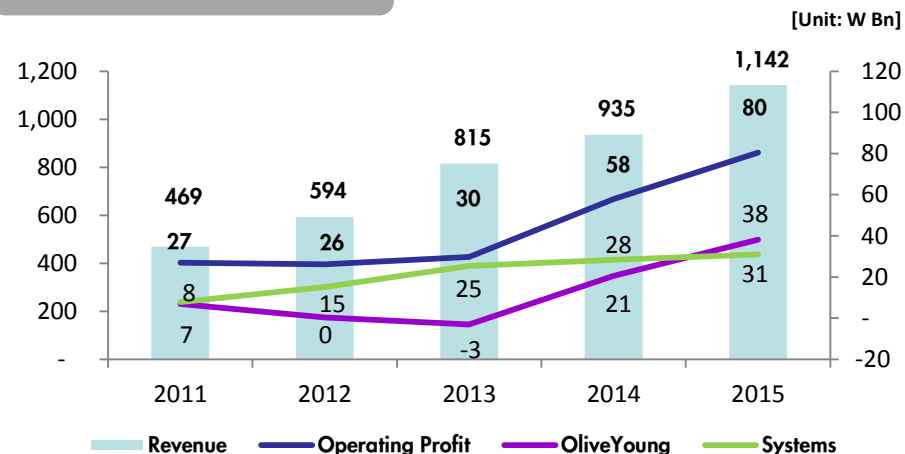
Business Overview



3Q 2016, Sales Portion

- As of December 2014, Korea's leading health & beauty (H&B) store brand, CJ Olive Young, and the IT service provider CJ Systems were merged under the name CJ OliveNetworks
- CJ OliveNetworks' Olive Young BU is an undisputed leader in Korea's H&B Store industry with its domestic store chain numbered 702 stores, as of end of September 2016.

Financial Highlights 1



* Note: K-IFRS Consolidated basis, 2011~2014 financial results were based on the sum of CJ OliveYoung and CJ Systems

[Unit: W Bn, %]					
B/S	2014	2015	P/L	2014*	2015
Asset	573.0	660.3	Revenue	421.3	1,142.2
Liability	379.4	406.8	Operating Profit	41.4	80.4
Equity	193.6	253.5	Net Income	26.6	59.1
Liability to Equity Ratio	196%	160%	OP Margin	9.8%	7.0%

* Note: K-IFRS Consolidated basis
 • Including 1 month operating result of OliveYoung BU due to the consolidation from Dec. 2014

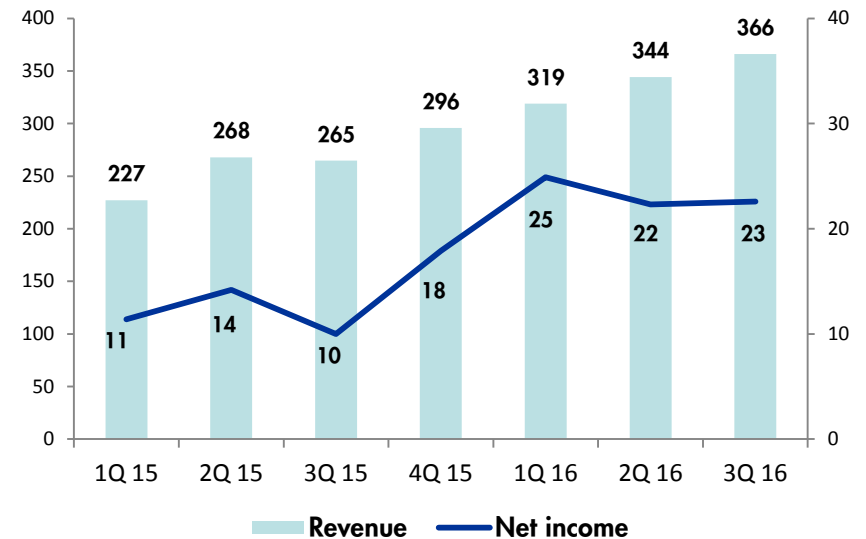
Unlisted Subsidiary 2 - CJ Olive Networks

Financial Highlights 2

[Unit: W Bn]

	1Q 15	2Q 15	3Q 15	4Q 15	1Q 16	2Q 16	3Q 16
Revenue	227	268	265	296	319	344	366
OY	168	193	194	203	248	260	292
IT	60	75	71	93	71	84	74
Net Income	11	14	10	18	25	22	23
Store(Domestic)	441	473	506	552	591	639	702
Direct control	291	320	354	398	434	484	543
Franchise	150	153	152	154	157	155	159

[Unit: W Bn]



3Q16 Sales KRW 366.2bn (YoY +38.3%), NI KRW 22.6bn (YoY +126.2%)

: 702 stores (543 direct management stores, 159 franchised stores), up +196 stores from the end of September, 2015

: Delivered both top-line and earnings growth, thanks to 1) new store launches; 2) improved efficiency per store; and 3) economies of scale

: H&B market share: 63.1% (number of store basis)

Appendix



Financial statement

Consolidated Statements

[Unit: W Bn]

	4Q 15	3Q 16	YOY
I. Current Assets	6,944	7,352	408
1. Cash and Cash Equivalents	1,195	1,241	46
2. Short-term Financial Instruments	615	401	-214
3. Trade Receivables	2,656	2,923	268
4. Inventories	1,495	1,564	69
5. Other Current Assets	982	1,223	241
II. Non-Current Assets Held for Sale	7	7	0
III. Non-Current Assets	16,612	18,304	1,692
Total Asset	23,562	25,663	2,101
I. Current Liabilities	7,685	7,506	-179
II. Non-Current Liabilities	6,014	7,293	1,279
Total Liabilities	13,699	14,799	1,100
I. Equity Attributable to Owners of the Company	3,601	3,733	132
1. Capital Stock	158	158	0
2. Paid-in Capital in Excess of Par Value	989	993	4
3. Other Components of Equity	-70	-148	-78
4. Retained Earnings	2,525	2,730	206
II. Non-Controlling Interest	6,262	7,131	869
Total Equity	9,864	10,864	1,001
Debt Ratio	139%	136%	-3%pt.

[Unit: W Bn]

	3Q 15		3Q 16		YOY	
	3Q	Accumul.	3Q	Accumul.	3Q	Accumul.
I. Revenue	5,526	15,666	6,107	17,674	10.5%	12.8%
II. COGS	3,755	10,635	4,143	12,071	10.3%	13.5%
III. Gross Profit	1,772	5,031	1,964	5,603	10.9%	11.4%
IV. Operating Profit	364	1,007	381	1,062	4.7%	5.5%
V. Profit before Income Tax	236	743	280	834	19.0%	12.3%
VI. Tax Expenses	80	203	57	208	-28.2%	2.5%
VII. Net Profit	156	540	223	626	43.3%	16.0%
1. Profit Attributable to Owners of the Company	58	197	100	243	72.0%	23.3%
2. Profit Attributable to Non-Controlling Interests	97	343	123	383	26.1%	11.8%

Financial statement

Separate Statements

[Unit: W Bn]

	4Q 15	3Q 16	YoY
I. Current Assets	156	173	17
1. Cash and Cash Equivalents	43	48	5
2. Short-term Financial Instruments	98	115	17
3. Other Current Assets	15	9	-6
II. Non-Current Assets	2,796	2,792	-4
Total Asset	2,952	2,965	13
I. Current Liabilities	171	165	-7
II. Non-Current Liabilities	110	112	2
Total Liabilities	282	277	-5
I. Capital Stock	158	158	0
II. Paid-in Capital in Excess of Par Value	989	993	4
III. Other Components of Equity	-162	-162	0
IV. Retained Earnings	1,686	1,700	14
Total Equity	2,670	2,688	18
Debt Ratio	11%	10%	-1%pt.

[Unit: W Bn]

	3Q 15		3Q 16		YOY	
	3Q	Accumul.	3Q	Accumul.	3Q	Accumul.
I. Operating Revenue	22	82	23	99	5.6%	20.9%
Royalty Income and Others	20	56	21	60	6.2%	7.4%
Rental Income	2	6	2	6	-0.5%	-3.2%
Dividend Income and Others	0	20	0	33	-	66.3%
II. Operating Expenses	-13	-34	-12	-35	9.0%	-1.2%
III. Operating Profit	9	48	11	64	27.0%	35.0%
IV. Profit before Income Tax Benefit(Expense)	7	43	10	60	36.2%	38.2%
V. Income Tax Benefit(Expense)	1	3	2	7	83.9%	172.0%
VI. Net Profit	6	41	8	53	27.5%	29.3%

Thank you  CJ CORPORATION