



INVESTOR RELATIONS

Mar. 2016

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The financial information in this document are consolidated earnings results based on K-IFRS. This document is provided for the convenience of investors only, before our external audit on financial results of our headquarter is completed. These statements involve risks and uncertainties, and actual results may differ.

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Company Overview



COMPANY OVERVIEW

Vision & Mission

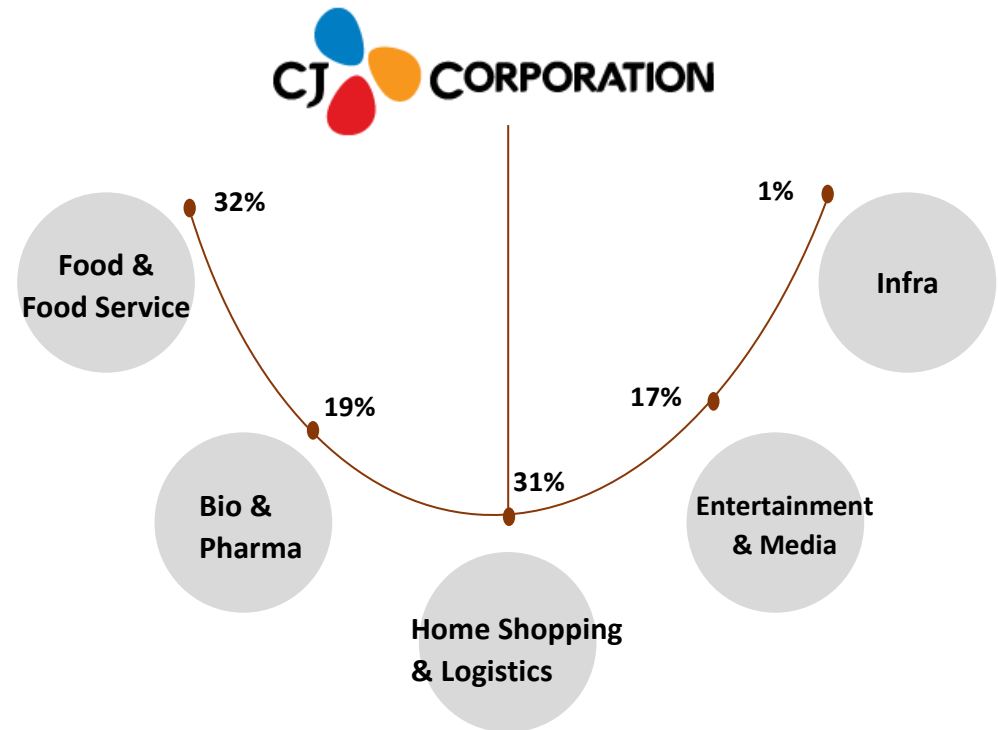
4 Core Business Areas

Vision

Create a New Culture For
Healthy, Happy and
Convenient Lifestyles

Mission

Contribute to the global community by
providing
the best value to our customers with
ONLYONE products and services



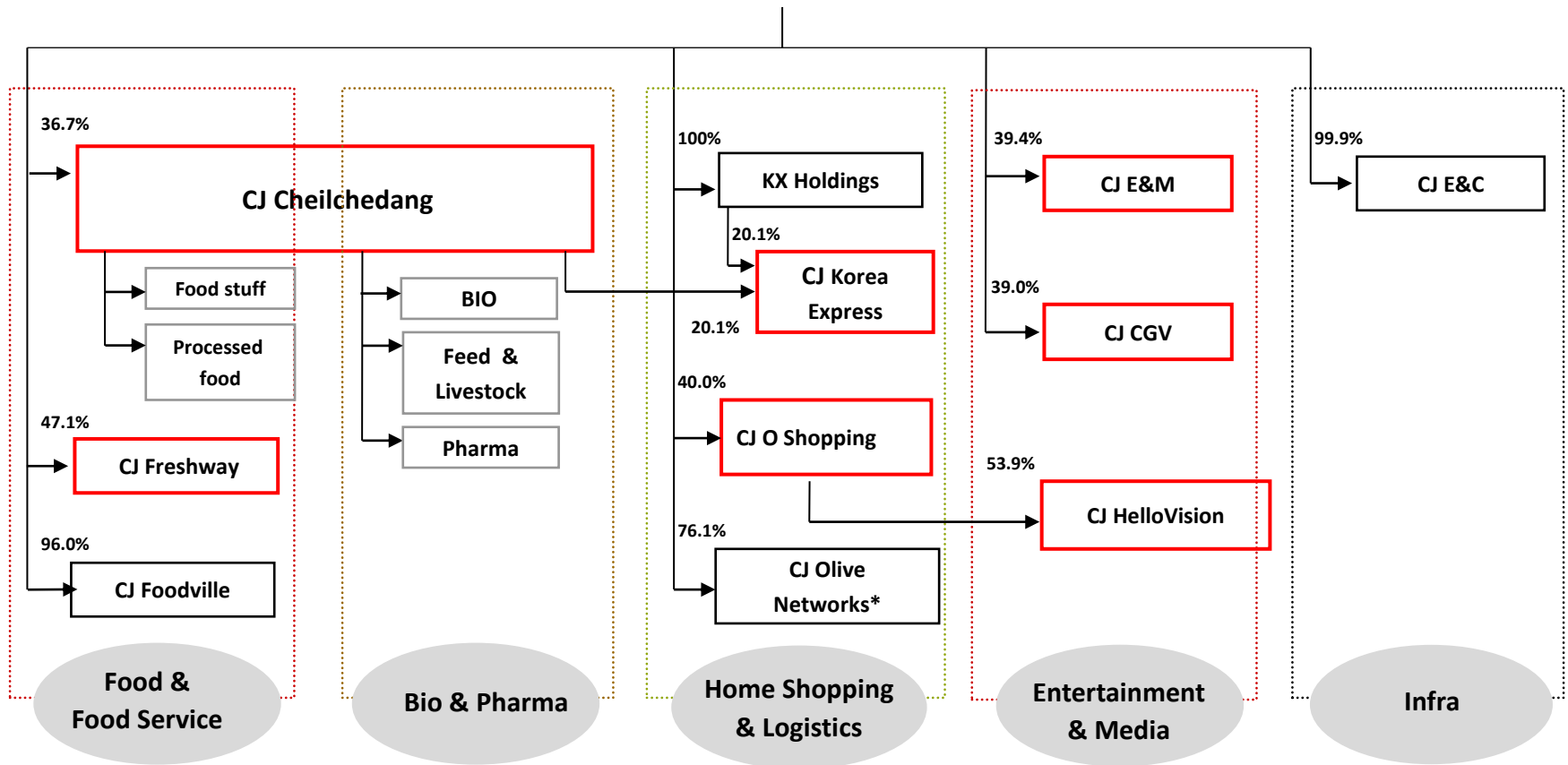
*2015 K-IFRS Consolidated, Revenue Breakdown

COMPANY OVERVIEW



[As of Dec. 31, 2015]

Listed

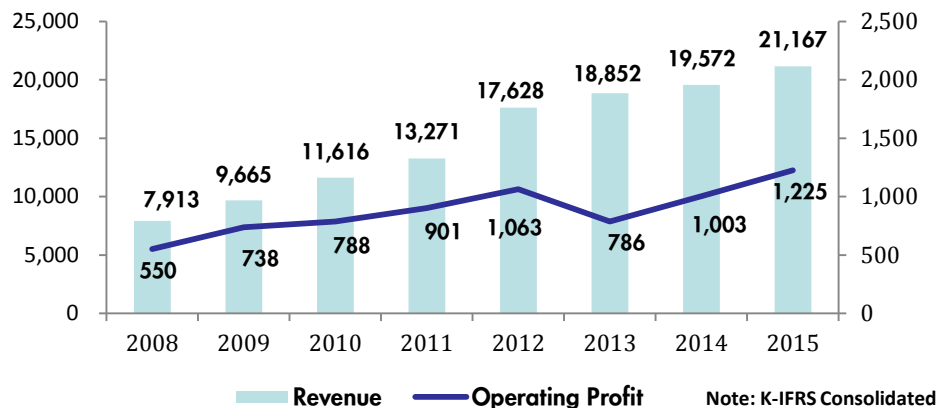


*Note: Common stock basis, CJ OliveYoung and CJ Systems were merged under the name of CJ OliveNetworks.

COMPANY OVERVIEW

Financial Summary

[Unit: W Bn]

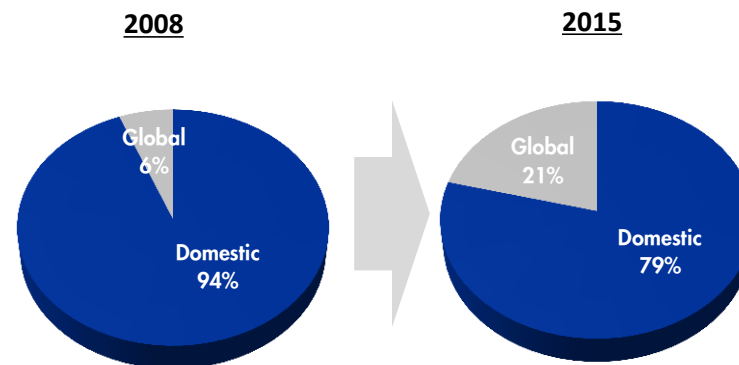


- Since the transition to a holdings company in Sept 2007, CJ Corp has achieved Sales CAGR of 15.1% and operating profit CAGR of 12.1% through adopting “choose and focus” strategy on 4 core business areas
- As of end of 2015, total assets have amounted to KRW 23.6 trillion, up 142% in the last 7 years and the company has recorded a total revenue of KRW 21.2 trillion, a 167% increase in the same period

CJ's Globalization

- Expand global presence of businesses which are already indisputably a domestic leader under the operations of CJ, CJ Korea Express, CJ CGV and more
- Continue to increase global sales proportion which has seen a remarkable growth from 6% in 2008 up to 21% in 2015
- Increase market share already at unwavering global No. 1 of major Bio products, namely lysine and nucleotides

Consolidated Revenue



COMPANY OVERVIEW

Business Overview

- **Strengthen competitiveness and maximize synergies between four core business areas in the group**
- Food & Food Services : Actively pursue global expansion based on the experience as the country's leading producer and service provider**
- Bio & Pharma : Secure global No. 1 position in green bio with outstanding R&D while fortifying presence as one of the leading pharmaceutical companies in the country**
- Home Shopping & Logistics : Provide the largest total logistics services and operate the country's top selling home shopping channel**
- Entertainment & Media: Create and produce contents unlimited to movies, music, drama and performance and operate the country's largest movie theater complex**

[Unit: W Bn, %]

B/S	2014	2015	P/L	2014	2015
Asset	23,039	23,562	Revenue	19,572	21,167
Liability	13,969	13,699	Operating Profit	1,003	1,225
Equity	9,070	9,863	Net Income	509	551
Liability to Equity Ratio	154%	139%	OP Margin	5.1%	5.8%

Note: K-IFRS Consolidated

As of End of 2015	Type	No. of Shares	Stake	Note
Shares	Common	29,133,748		
Outstanding	Preferred	2,260,223		
Treasury	Common	2,971,567	10%	
Shares	Preferred	1,119		
Major Shareholder	Common	12,275,574	42%	

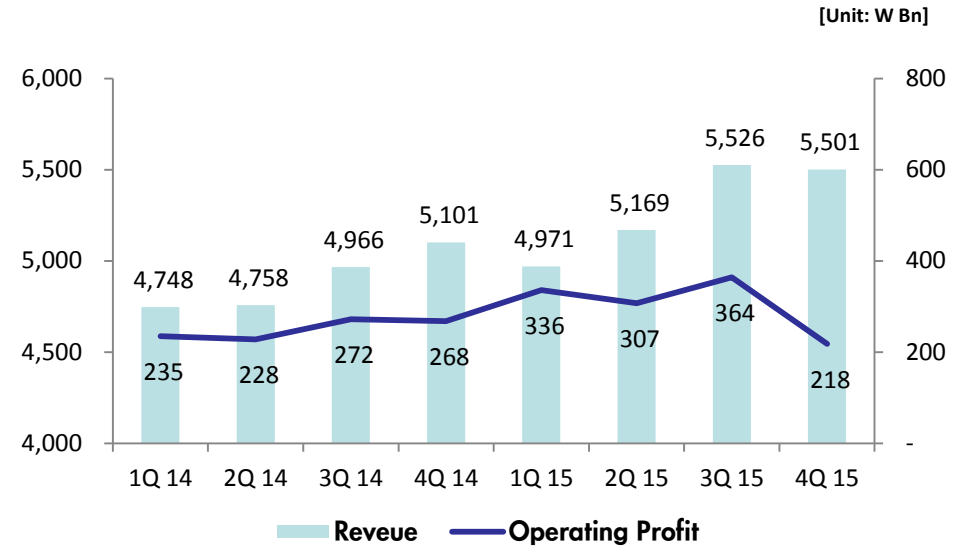
4Q15 Earnings Review



Financial Highlights

[Unit: W Bn]

	1Q 14	2Q 14	3Q 14	4Q 14	1Q 15	2Q 15	3Q 15	4Q 15
Revenue	4,748	4,758	4,966	5,100	4,971	5,169	5,526	5,501
Operating Profit	235	228	272	268	336	307	364	218
(%)	5.0%	4.8%	5.5%	5.3%	6.8%	5.9%	6.6%	4.0%



- Sales KRW 5,500.5bn (YoY +7.8%), OP KRW 218.3 bn (YoY -18.5%)**

- : Growth led by 1) continued growth momentum at CJ CJ's Processed Food division; 2) a sharp increase in sales of methionine at CJ CJ's Bio division; and 3) M/S gains in the Parcel Delivery at CJ Korea Express

- : OP retreated due to 1) weak sales price at CJ CJ' Bio division; and 2) one-off expenses from CJ Korea Express and CJ CGV

- enhanced market competitiveness in all four main business areas, which has achieved more stability in diversified portfolio**

- : Driving future growth through globalization - enhancing content producing capability at CJ E&M, expanding within the China market by CGV, continuous endeavors in diversifying product portfolio within the Bio business

- : Inter-sub synergies – business portfolio includes F&B, entertainment, and logistics, all of which are synergistic to one another, promoting further growth

4Q 15 Operating Results by business

Revenue

[Unit: W Bn]

	FY2014	FY2015	YoY
Food & Food Service	6,106	6,764	10.8%
Bio & Pharma	3,463	3,958	14.3%
Home Shopping & Logistics	6,149	6,543	6.4%
Entertainment & Media	3,673	3,567	-2.9%
Infra	182	336	85.2%
Total	19,572	21,167	8.1%

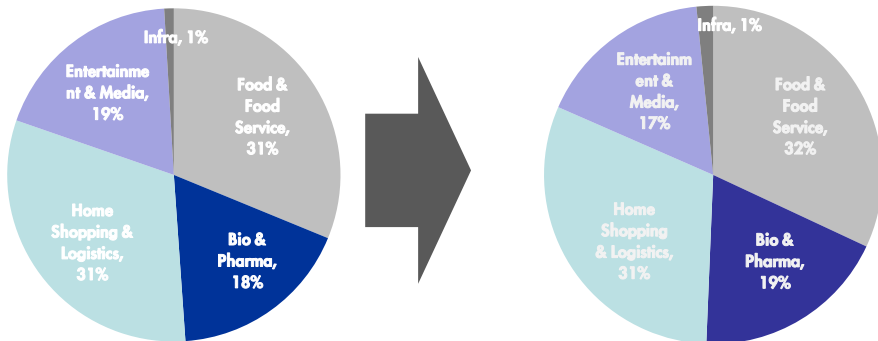
Operating Profit

[Unit: W Bn]

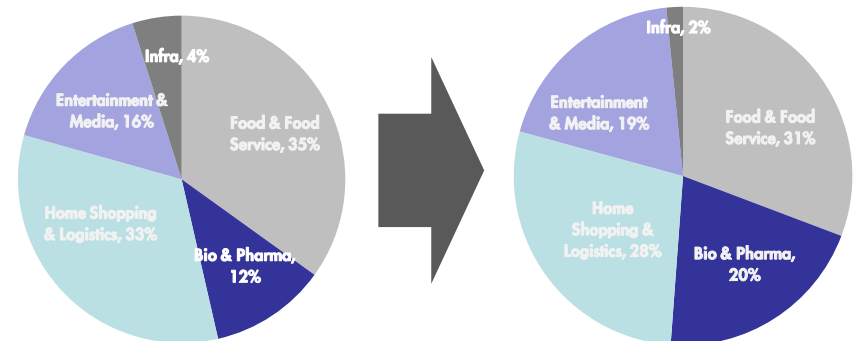
	FY2014	FY2015	YoY
Food & Food Service	350	377	7.6%
Bio & Pharma	115	250	116.8%
Home Shopping & Logistics	330	344	4.1%
Entertainment & Media	158	235	48.5%
Infra	49	19	-60.2%
Total	1,003	1,225	22.2%

Stability of the Business Portfolio

Revenue

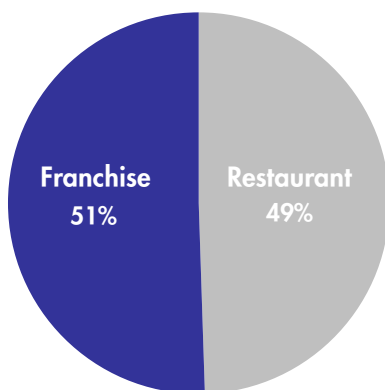


Operating Profit



Unlisted Subsidiary 1 - CJ Foodville

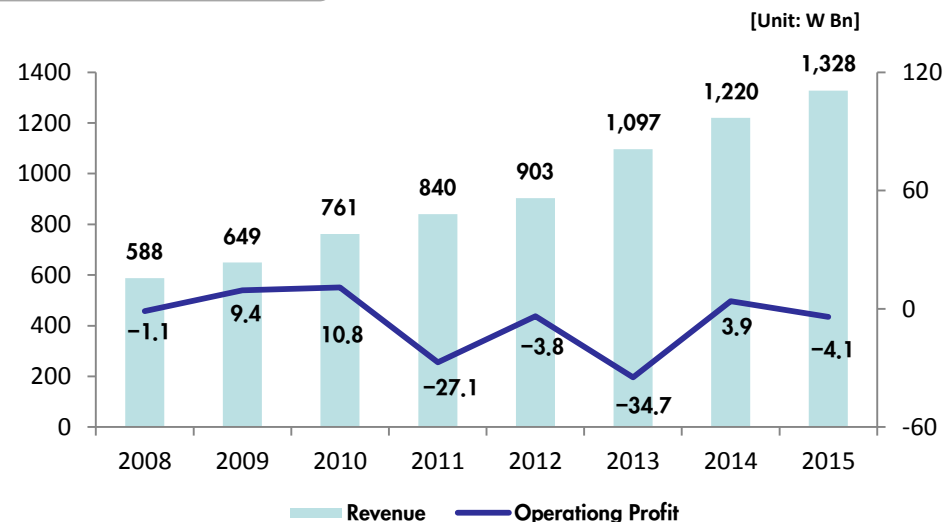
Business Overview



As of End of 2015

- Actively pursue global expansion while currently operating 2,170 sites in domestics and 265 sites in overseas including the US, China, the UK and Japan from 15 restaurant and franchise brands
- Promote further growth by constantly creating new brands including the newest "Season's Table"

Financial Highlights



[Unit: W Bn, %]

B/S	2014	2015	P/L	2014	2015
Asset	490.0	552.2	Revenue	1,219.5	1,328.0
Liability	504.5	542.8	Operating Profit	3.9	-4.1
Equity	-14.6	9.4	Net Income	-15.7	-21.8
Liability to Equity Ratio	-	5,774%	OP Margin	0.3%	-0.3%

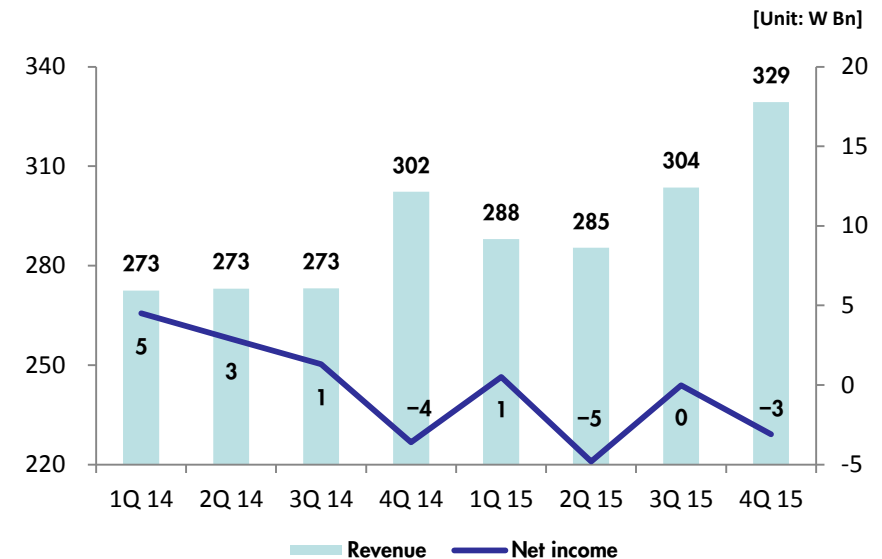
Note: 2010-2015 in K-IFRS/Consolidated basis, 2008-2009 in K-GAAP/Consolidated basis

Unlisted Subsidiary 1 - CJ Foodville

Financial Highlights 2

[Unit: W Bn]

	1Q 14	2Q 14	3Q 14	4Q 14	1Q 15	2Q 15	3Q 15	4Q 15
Revenue	273	273	273	302	288	285	304	329
Net Income	5	3	1	-4	1	-5	0	-3
Site(Domestic	1,894	1,991	2,026	2,045	2,067	2,125	2,159	2,170
Direct control	233	249	256	253	253	266	277	275
Franchise	1,661	1,742	1,770	1,792	1,814	1,859	1,882	1,895
Overseas site	184	191	203	213	221	225	241	265



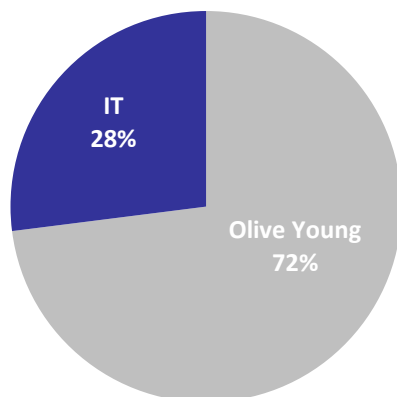
* K-IFRS Separate

● Sales KRW 329.3 bn (YoY +8.9%), NI KRW -3.1 bn (YoY -13.9%)

- : The number of **Twosome Place** stores increased(from 610 at the previous year to 686), while the number of **'Seasons' Table'** new stores also jumped(from 7 to 30), which helped deliver a solid top-line growth
- : Net income retreated due to higher fixed cost burden caused by the outbreak of MERS disease and new store launches
- : Secured a growth driver from continued growth momentum of key brands and a series of launches of new brand

Unlisted Subsidiary 2 - CJ Olive Networks

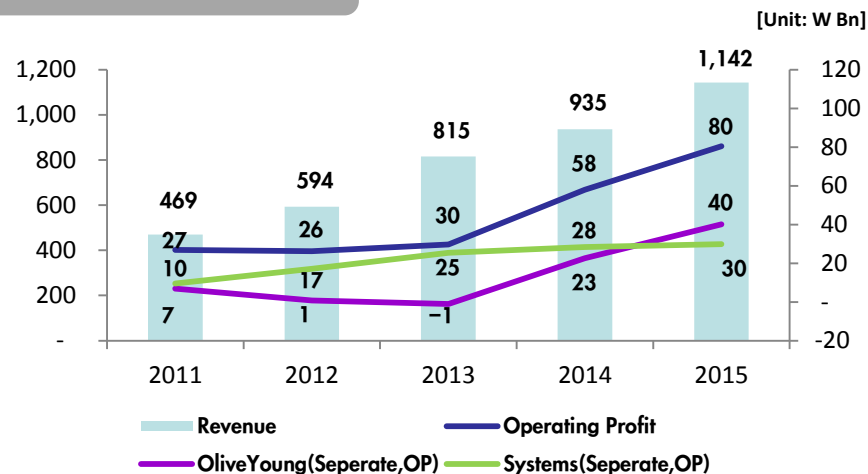
Business Overview



As of End of 2015

- As of December 2014, Korea's leading health & beauty (H&B) store brand, CJ Olive Young, and the IT service provider CJ Systems were merged under the name CJ OliveNetworks
- CJ OliveNetworks' Olive Young BU is an undisputed leader in Korea's H&B Store industry with its domestic store chain numbered 552 stores

Financial Highlights 1



* Note: K-IFRS Consolidated basis,
2011~2014 financial results were based on the sum of CJ OliveYoung and CJ Systems

[Unit: W Bn, %]

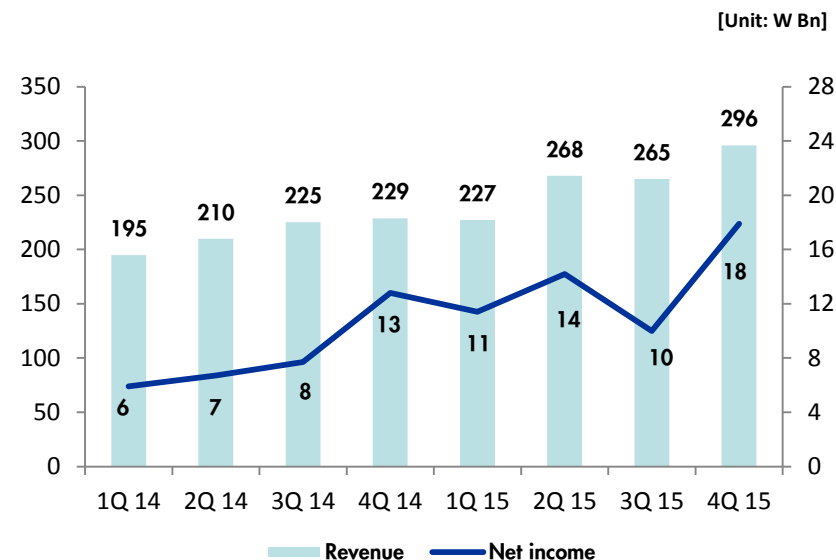
B/S	2014	2015	P/L	2014*	2015
Asset	573.0	660.3	Revenue	421.3	1,142.2
Liability	379.4	406.8	Operating Profit	41.4	80.4
Equity	193.6	253.5	Net Income	26.6	59.1
Liability to Equity Ratio	196%	160%	OP Margin	9.8%	7.0%

* Note: K-IFRS Consolidated basis
• Including 1 month operating result of OliveYoung BU due to the consolidation from Dec. 2014

Unlisted Subsidiary 2 - CJ Olive Networks

Financial Highlights 2

	[Unit: W Bn]							
	1Q 14	2Q 14	3Q 14	4Q 14	1Q 15	2Q 15	3Q 15	4Q 15
Revenue	195	210	225	229	227	268	265	296
OY	136	144	148	148	168	193	194	203
IT	59	66	77	81	60	75	71	93
Net Income	6	7	8	13	11	14	10	18
Store(Domestic)	376	387	400	417	441	473	506	552
Franchise	137	138	145	149	150	153	152	154
Direct control	239	249	255	268	291	320	354	398



* 2014 financial results were based on the sum of Systems' and O'live Young's numbers

● 4Q15 Sales KRW 295.9 bn (YoY +29.4%), NI KRW 18.5 bn (YoY +44.5%)

: 552 stores (398 direct management stores, 154 franchised stores), up +139 stores from the previous year

: Delivered both top-line and earnings growth, thanks to 1) new store launches; 2) improved efficiency per store; and 3) economies of scale

: H&B market share: 59.6% (number of store basis)

Appendix



Financial statement

Consolidated Statements

[Unit: W Bn]

	2014	2015	YOY
I. Current Assets	6,889	6,944	55
1. Cash and Cash Equivalents	991	1,195	204
2. Short-term Financial Instruments	864	615	-249
3. Trade Receivables	2,516	2,656	139
4. Inventories	1,422	1,495	74
5. Other Current Assets	1,096	982	-114
II. Non-Current Assets Held for Sale	105	7	-98
III. Non-Current Assets	16,045	16,612	567
Total Asset	23,039	23,562	523
I. Current Liabilities	7,110	7,685	574
II. Non-Current Liabilities Held for Sale	91	0	-91
III. Non-Current Liabilities	6,769	6,014	-755
Total Liabilities	13,969	13,699	-271
I. Equity Attributable to Owners of the Company	3,405	3,601	196
1. Capital Stock	158	158	0
2. Paid-in Capital in Excess of Par Value	984	989	5
3. Other Components of Equity	-97	-70	27
4. Retained Earnings	2,361	2,525	163
II. Non-Controlling Interest	5,665	6,262	598
Total Equity	9,070	9,864	794
Debt Ratio	154%	139%	-15%pt.

[Unit: W Bn]

	2014		2015		YOY	
	4Q	Accumul.	4Q	Accumul.	4Q	Accumul.
I. Revenue	5,100	19,572	5,500	21,167	7.8%	8.1%
II. COGS	3,492	13,482	3,838	14,474	9.9%	7.4%
III. Gross Profit	1,609	6,090	1,662	6,693	3.3%	9.9%
IV. Operating Profit	268	1,003	218	1,225	-18.5%	22.2%
V. Profit before Income Tax	41	797	-8	735	-119.5%	-7.8%
VI. Tax Expenses	56	289	-20	184	-135.2%	-36.3%
VII. Net Profit	-14	509	12	551	-179.8%	8.4%
1. Profit Attributable to Owners of the Company	3	209	9	206	212.6%	-1.6%
2. Profit Attributable to Non-Controlling Interests	-17	299	3	345	-115.0%	15.3%

Financial statement

Separate Statements

[Unit: W Bn]

	2014	2015	YOY
I. Current Assets	183	156	-28
1. Cash and Cash Equivalents	22	43	21
2. Short-term Financial Instruments	144	98	-46
3. Other Current Assets	18	15	-3
II. Non-Current Assets	2,795	2,796	1
Total Asset	2,979	2,952	-27
I. Current Liabilities	73	171	98
II. Non-Current Liabilities	257	110	-147
Total Liabilities	330	282	-49
I. Capital Stock	158	158	0
II. Paid-in Capital in Excess of Par Value	984	989	5
III. Other Components of Equity	-163	-162	1
IV. Retained Earnings	1,670	1,686	16
Total Equity	2,649	2,670	22
Debt Ratio	12%	11%	-1%pt.

[Unit: W Bn]

	2014		2015		YOY	
	4Q	Accumul.	4Q	Accumul.	4Q	Accumul.
I. Operating Revenue	20	99	22	104	6.4%	5.2%
Royalty Income and Others	18	73	20	76	7.1%	3.1%
Rental Income	2	9	2	8	-13.6%	-7.0%
Dividend Income and Others	0	17	0	20	-	19.9%
II. Operating Expenses	9	42	17	51	89.7%	19.8%
III. Operating Profit	12	56	5	53	-56.4%	-5.7%
IV. Profit before Income Tax Benefit(Expense)	20	49	3	47	-82.8%	-3.7%
V. Income Tax Benefit(Expense)	3	7	0	3	-100.0%	-58.5%
VI. Net Profit	17	42	4	44	-79.7%	4.7%

Thank you  CJ CORPORATION